



Job Posting

BSC MANAGER Great Lakes Naval Training Center

Use Your Business Development Talents to Fight a Social Problem

Beyond Vision is looking for an energetic, results-oriented salesperson to lead the business development efforts at our Base Supply Center at Great Lakes Naval Training Center in Illinois. He or she will be tasked with researching and calling on new and existing government prospects within a geographic territory. The BSC Manager is also responsible for overall revenue performance of the BSC at Great Lakes. The focus is to grow our business to create employment opportunities for people who are blind or visually impaired.

REQUIRED EDUCATION AND EXPERIENCE

- Understanding and commitment to the organization's mission to enhance the employment opportunities of individuals who are blind or visually impaired.
- Strong business development background with a track record of consistently meeting and exceeding goals.
- Entrepreneurial drive and ability to cultivate new business in an assigned geographic territory
- Strong leadership skills and the ability to coach and mentor coworkers.
- If driving to meet customers, a valid driver's license and a good driving record.
- Bachelor or Associate degree in business, marketing, or related field preferred.

WE OFFER:

- Competitive compensation (base salary and commission) and benefits package.
- A culture that values delighting our customers, constant improvement, and fun!
- Opportunity to help create real jobs and upward mobility for people who are legally blind. Our mission is the most important aspect of our bottom line.

Learn more about us at www.beyondvision.com

Send a resume, cover letter, and salary requirements to hr@beyondvision.com

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, veteran or disability status.