



Base Supply Center Manager – Great Lakes, IL
(Retail Management and Business Development to the Government)

Are you looking to use your business development and leadership skills for a mission-centered organization?

Beyond Vision - Associated Industries for the Blind (AIB) has an exciting opportunity for a hybrid leader with strong retail management and business development talents. This person would lead our Base Supply Center (BSC) at Naval Station Great Lakes. The store sells over 50,000 SKILCRAFT products, commercial office supplies and cleaning products. Many of these products are made by Americans who are legally blind.

The BSC Manager will be responsible for all aspects of assigned retail operations and business development within the Naval Station Great Lakes Training Facility. Applicants who are strong at managing a team of retail experts and can create organic growth within their existing customer base will best fit the role.

Responsibilities include:

- Maintain and improve all aspects of a \$2.5 M retail operation.
- Support the Territory Manager with development of business strategies focused on growth and profitability for the base.
- Develop and implement campaigns focused on increasing store revenue.
- Lead 3 fulltime staff.

We require:

- Understanding and commitment to the organization's mission to enhance the employment opportunities of individuals who are blind or visually impaired.
- Strong revenue performance with a track record of consistently meeting and exceeding goals.
- Entrepreneurial drive.
- 3-5 years of experience in retail management.
- Bachelor or Associate degree in business, marketing, or related field preferred.

We offer:

- Competitive compensation (base plus bonus) package.
- Rare weekend or evening work.
- Benefits package that includes health, dental, vacation, and a 403(b)
- Opportunity to help create real jobs for people who are legally blind.

Learn more about us at www.beyondvision.com or www.aibexpress.com

Send a resume, cover letter, and salary requirements to: hr@beyondvision.com